



February 26, 2013

Dr. Asif A. Brohi
Chairman Board, President,
National Bank of Pakistan
Head Office,
NBP Building, I.I. Chundrigar Road
Karachi.

**Sub: Unfair Assessment carried out in National Bank of Pakistan's Building
Management System Tender**

Dear Sir,

Transparency International Pakistan has received a complaint from M/s Limton Innovative System, against the tender for building management system.

The complainant has alleged that National Bank of Pakistan's tender committee technically disqualified the complainant bid, informing that the other vendor had quoted better products.

Transparency International Pakistan request National Bank of Pakistan to provide copy of the technical evaluation report, and also examine the complaint as it seems a case of Collusive Practice under Rule 2(f), and Mis-Procurement under Rule 50. If the allegation is found correct, re-invite tender, as per Public Procurement Rule 2004.

Transparency International Pakistan is striving to have **Rule of Law** in Pakistan, which is the only way to eliminate corruption and to have good governance in the country.

Regards


Syed Adil Gilani
Adviser

Encl: Complaint

Copies forwarded for the information with respect to take action under the authority vested in their respective jurisdictions:

1. Chairman, Public Accounts Committee, Islamabad.
2. Registrar, Supreme Court of Pakistan, Islamabad.
3. Chairman, NAB, Islamabad.
4. Auditor General, Islamabad.
5. Managing Director, PPRA, Islamabad - with a request to take action under section 5(2) (a) "monitor application of the laws, rules, regulations, policies and procedures in respect of, or relating to, procurement" and under section 5(2) (i) of the PPRA Ordinance 2002.



Interfacing people with technology

LIMTON

Innovative Systems

Our Ref: TI: 14022013: LIS: CO.
Transparency International
5-C Khayaban-e-Etihad
Phase-7, DHA
Karachi.

Karachi, February 14, 2013
Ph.35390406

Kind Attn: Mr. Syed Adil Gilani

Subject: Request to intervene in UNFAIR assessment carried out / being carried out in National Bank of Pakistan's BUILDING MANAGEMENT SYSTEM TENDER

Dear Sir

This refers to NBP's Building Management System tender, where we (Limton Innovative Systems) had also participated. The tender required Supply and Installation of Access Control System based on SpeedStiles & Biometric machines, Visitors Management System & Vehicle Management System at National Bank Head Office.

We had participated with the world's best products which also have a proven track record locally (through us), some of them even installed successfully at NBP by our company earlier. Our bid was fully compliant to the tender specifications given in NBP's tender and in technical bid opening; we were found to be the only bidder having quoted full solution as required by NBP.

However, to our shock we were not invited for financial tender opening and on our periodical follow-ups finally a formal letter was received from NBP tender committee saying our bid was technically disqualified as the committee had found better products quoted by other vendor.

Sir, this reason for disqualification is absolutely unfair and seems biased. Infact, when our products were not found to have a technical deficiency in themselves, the reason for disqualification is against the tender evaluation rules set by SPPRA. The committee also ignored the fact that we were the only firm having extensive experience in deployment of Building Management System as envisaged in NBP tender (our profile, credentials, other clients' details, etc. were attached in the bid).

We are confident that Limton had offered the BEST technical & commercial proposal and by incorrectly disqualifying us technically, the tender committee deprived NBP from considering a world-class system offered by a company considered pioneer in field of Time Attendance, Access & Security Control and System Integration in Pakistan. We see this decision is not fair to National bank of Pakistan itself, which is already suffering from poor product / solution



purchased (entrance control Turnstiles, sold & installed by some other company) due to an earlier decision of a tender committee.

Since our follow-ups with tender committee has not given ANY response, we are compelled to draw your kind attention to this case and request your immediate intervention in halting the tender processing at its current stage and directing the committee to consider our genuine case.

We are more than ready to present our case to you, tender committee and any other committee that NBP authorities may form to evaluate this case.

The Evaluation Committee has been read by Mr. Javed Haider & Mr. Nehal Jafferi (SVP/ Chief Security Officer)

Looking forward to your earliest and positive response.

Sincerely,
For LIMTON Innovative Systems

Syed Mazhar Ali
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