



28th July 2010

Managing Director,
Oil & Gas Development Corporation Ltd,
OGDCL House, Plot No.3,
Jinnah Avenue, Blue Area,
Islamabad,

Sub: Complaint of Violation of Public Procurement Rules 2004 by OGDC in
Procurement of MULTI-GEOPHONE STRINGS & SPARES AGAINST (OGDCL)
TENDER NO. PROC-FE/CB/EXPL/ECMP/2300/2008 Bids Due On. 24-02-2009

Dear Sir,

Transparency International Pakistan has received ODGC reply dated 23rd July 2010 on the complaint from M/s Xi'an Senses Telectronic Technology Corporation on the allegations of violations of Public Procurement Rules 2004 by OGDCL in the Procurement of multi-geophone strings & spares against OGDCL tender no. proc-fe/cb/expl/ecmp/2300/2008, Bids opened on. 24-02-2009.

1. TI Pakistan do not agree with OGDC that asking of discounts are allowed by PPRA after submission of bids, except in case of Rule No 36(d).

The Public Procurement Rules 2004 do not allow a procuring agency for demanding from the bidders, once the bids have been opened under Rule No 36(b).

The only rule which allows a procuring agency to ask for revised process, are under 36(d), which has to be described in the bidding documents by OGDC. The revisited bid process are only sought where the specifications of the material are amended.

Transparency International Pakistan request OGDC to provide the list of procurements made by OGDC since 9 June 2004, in which after evaluation of technical proposals, the firms were requested to offer discounts before opening of the financial proposals.

2. Second violation noted from the ODDC Chart is that the lowest evaluated firm is not offering the products within 90 days, as has been offered by all other bidders. **If this was a condition of contract to supply within 90 days, the lowest firm becomes non responsive, as they are asking 20-21 weeks, i.e 140-147 days.** Under the PPRA Regulations 2008, PEC Documents for Standard Form of Bidding Documents (Electrical & Mechanical) IB.24.

OIL & GAS DEVELOPMENT COMPANY LIMITED
PROCUREMENT DEPARTMENT (F-E)
COMPARATIVE STATEMENT

TENDER ENQUIRY NO.
 MATERIAL:
 OPENED ON:
 EVALUATION CRITERIA:

PROCUREMENT DEPARTMENT
SEALED BIDDING "TENDERS AND BIDS"
20-07-12
ELL

NAME OF BIDDER			1	2	3	4	5	
MANUFACTURER			M/s. Boding Earth Science & Technology, China	M/s. Wuhai Sural Geophysical Exploration Equipment Co., China	M/s. Sercal, France	M/s. Geopace Technologies, USA	M/s. Xian Sesehe Electronic Corp., China	
LOCAL AGENT			M/s. Boding Earth Science & Technology, China	M/s. Wuhai Sural Geophysical Exploration Equipment Co., China	M/s. Sercal, France	M/s. Geopace Technologies, USA	M/s. Xian Sesehe Electronic Corp., China	
LOCAL AGENT			M/s. Zenith Engg. & Trading Co. (Pvt) Ltd. Karachi	M/s. Industrial Equipment Services, Islamabad.	M/s. Shahzad International, Islamabad.	M/s. Chem-Agro International (Pvt) Ltd., Karachi.	M/s. Sheikh Sons Group, Islamabad.	
S.NO.	DESCRIPTION	QTY	Unit	Total Price C&F (US\$)	Total Price C&F (US\$)	Total Price C&F (US\$)	Total Price C&F (US\$)	Total Price C&F (US\$)
1	Multi Geophone Strings	5000	No	2,030,400.00	2,159,850.00	2,574,837.04	2,519,497.06	1,847,500.00
2	Mechanically Geophone String	500	No	143,250.00	149,775.00	270,843.72	198,319.12	129,250.00
3	Geophone Cables	10000	No	143,400.00	141,000.00	125,820.43	121,275.47	110,000.00
4	Geophone Land Case	10000	No	12,400.00	19,500.00	28,802.78	25,547.06	12,500.00
5	Geophone March Case	500	No	1,010.00	1,850.00	2,484.49	2,085.00	950.00
6	Connector cable 3511 (RCA-2057-1)	2000	No	18,080.00	24,400.00	68,294.87	33,949.41	23,400.00
7	448 Geophone Input connector	2000	No	16,090.00	15,800.00	48,778.72	21,589.41	12,400.00
TOTAL C&F PRICE BY SEA (US\$)				\$2,366,890.00	\$2,511,726.00	\$3,833,746.38	\$2,820,243.83	\$1,876,510.00
DISCOUNT OFFERED				30% on C&F Price	43.81% on total FOB bid value	US\$ 722,000.00 on total C&F by Sea Karachi	Submitted a discounted Financial Bid with an amount of US\$ 1,799,410.00	16% on FOB Price
DISCOUNTED TOTAL C&F PRICE BY SEA (US\$)				\$1,666,636.80	\$1,418,008.91	\$2,311,746.38	\$1,799,410.00	\$1,622,248.70
Payment Terms								
DELIVERY PERIOD				90 days from the receipt of LC	30-2 months after receipt of LC	03 months after receipt of LC	90 days from the receipt of LC	Within 90 days
VALIDITY OF BID				120 DAYS	120 days	120 days	120 days	120 Days
COUNTRY OF ORIGIN				China	China	China	USA/Russia	China
PORT OF SHIPMENT				Xingang Port, China	China	Any Chinese port	Houston, Texas or St. Petersburg, Russia	Any Chinese port
BID BOND				SUBMITTED	SUBMITTED	SUBMITTED	SUBMITTED	SUBMITTED
REMARKS				ACCEPTED	ACCEPTED	ACCEPTED	ACCEPTED	ACCEPTED

Amir
 21/07/12
 Muhammad Ishaq Alam
 Procurement Officer (FE)
 B/E 212

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