



OIL & GAS DEVELOPMENT COMPANY LIMITED
OFFICE OF THE
GENERAL MANAGER (SCM)

OGDC HOUSE
JINNAH AVENUE,
ISLAMABAD - PAKISTAN
PHONE : 92002 3703
FAX : 9207530

Islamabad, the 2nd May, 2013

- 1) Syed Adil Gilani, Advisor,
Transparency International Pakistan, Karachi Fax # 021 35390410
- 2) Alam Zeb Khan, Director-II,
Public Procurement Regulatory Authority, Islamabad Fax # 051 9224823

SUBJECT: OGDCL REPLY TO COMPLAINT AGAINST
TENDER ENQUIRY # PROC-FE/CB/PROD-712/2013
FOR PROCUREMENT OF 30 TONS HYDRAULIC CRANE

Dear Sir,

Please refer TI-P & PPRA's Letters dated 18-04-13 & 29-04-13 respectively submitted against the subject tender enquiry, point-wise reply is as under:

- i) PPRA rules have been fully followed and complied as the specifications are generic in nature.
- ii) No bidder has raised any objection on specifications during evaluation.
- iii) The specifications were made after reviewing the specifications of a number of globally famous crane manufacturers like Grove, KATO, Sennebogen, Tadano, Hitachi, Sumitomo etc. These broad specifications resulted in healthy competition.
- iv) In this tender, a total of 09 bids were received. This shows that no biased attitude in favor of any particular manufacturer was made.
- v) One of the reasons for rejection of M/s AJCL bid was short boom length who quoted crane with extended boom length of 30 m against tender requirement of 32 m. Other bidders have offered extended boom length of 34.6 m, 33.9 m, 40 m, 34 m, 40.4 m, 35.2 m, 34.6 m & 38.7 m (detail attached).
- vi) Among nine received bids, three bidders were technically responsive. Out of the rejected six bids none of the bid except that of M/s AJCL was rejected due to short boom length.
- vii) OGDCL Grievance Committee has also reviewed the Bids of M/s AJCL & Total Dynamics, Karachi & unanimously is of the view that their claims are invalid (decision/reply attached).

Regards.

Yours Sincerely,

(Khalid Anis)
AGM (SCM)

Copy to:

- 1- The Secretary, Ministry of P&NR, Pak Secretariat, Islamabad.
- 2- MD/CEO
- 3- ED (Production)
- 4- AED (Services)

Total 09 bids were received. The following list shows the detail of bidders along with quoted cranes and fully extended boom lengths.

Sr. No	Bidder	Quoted Crane	Offered Boom Length
1	M/s Beijing Candyoil China C/o M/s Durrani	Zoomlion QY30V	34.6 m
2	M/s China Petroleum C/o M/s Ehsan Corporation	SANY STC 300	33.9 m
3	M/s Dongying Jintan China C/o Total Dynamics	Zoomlion QY30V532.1	10.6~40 m
4	M/s Multiline Enterprises Canada C/o M/s Multiline Enterprises Lahore	Tadano China GT-350E- 2	34 m
5	M/s Transworld Associates Canada C/o M/s Transworld Associates Lahore	XMCG QY30K5 China	40.04 m
6	M/s Sennebogen Germany C/o M/s AJCL Karachi	Sennebogen HPC35	30 m
7	M/s Maitha General UAE C/o M/s Petroflo Trading Islamabad	Tadano Japan 40G-2	35.2 m
8	M/s Zoomlion China C/o M/s Dynamic Equipment Lahore	Zoomlion QY30V432	34.6
9	M/s Manotowoc Crane UAE C/o Burhani Enterprises Karachi	Grove Crane GBT35	38.7

OIL AND GAS DEVELOPMENT COMPANY LIMITED
OFFICE OF THE
EXECUTIVE DIRECTOR (PRODUCTION)

No E.D (Prod)/2336/2013

Date:-25th April, 2013

Subject: - REDRESSAL OF GRIEVANCES AND SETTLEMENT OF BIDDERS DISPUTES

PROC-FE/CB/PROD-712/2012, M/S AHMAD JAFFER & COMPANY (PVT.)LTD.

This refers to the grievance lodged vide e-mail dated 16TH April, 2013 against the subject case. Being thoroughly examined the subject case it has been noted that M/S Ahmad Jaffer & Company (Pvt.) Ltd have quoted boom length of 30 meters against the tender requirement of 32 meters boom length for 30 tons of hydraulic crane.

The committee is unanimously of the view that claim of M/S Ahmad Jaffer & Company (Pvt.) Ltd is invalid and hence on account of this, the matter is disposed off.

MANAGER INDENTING DEPTT
Manager (Prod. Facility)

HAMID RAZA
Manager (P&P) Secretary

HAFIZ MUHAMMAD ASLAM
Acting/Manager (SCM)

AIJAZ KALEEM ASHRAF
Manager Internal Audit

KHALID SUBHANI
Executive Director (Production)

AHMED HAYAT LAK
General Manager (L/S)

Process & Plant Deptt.
Diary In. 1259 dt. 26-4-13.
By. Out.....dt.....

OIL AND GAS DEVELOPMENT COMPANY LIMITED
OFFICE OF THE
EXECUTIVE DIRECTOR (PRODUCTION)

No E.D (Prod)/2335/2013

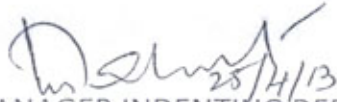
Date:-25th April, 2013

Subject: - REDRESSAL OF GRIEVANCES AND SETTLEMENT OF BIDDERS DISPUTES

PROC-FE/CB/PROD-712/2012, M/S . TOTAL DYNAMICS KARACHI.

This refers to the grievance lodged vide e-mail dated 13TH April, 2013 against the subject case. Being thoroughly examined the subject case it has been noted that M/S Total Dynamics Karachi has not provided the proper detail of technical clarification e.g proper lifting chart, upper limit of lifting capacity for 3.0 meters, supply record in Pakistan & offered unit is not a standard product as bidder has quoted off-line engine.

The committee is unanimously of the view that claim of M/S Total Dynamics Karachi is invalid and hence on account of this, the matter is disposed off.



MANAGER INDENTING DEPTT
Manager (Prod. Facility)



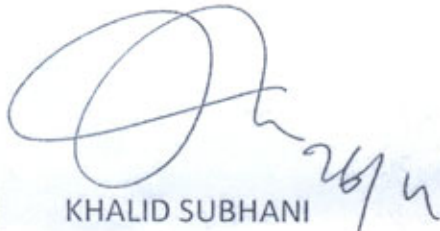
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AIJAZ KALEEM ASHRAF
Manager Internal Audit



KHALID SUBHANI
Executive Director (Production)



AHMED HAYAT LAK
General Manager (L/S)

Process & Plant Mgt. ptl.
Diary In. No. 258 dt. 29-4-13
Dy. Out.