



18<sup>th</sup> December, 2009

Mr. Javed Kmrn,  
Director, ( P&L),  
Pakistan International Airlines,  
Head Office, Quaid-e-Azam International Airport,  
Karachi 75200

**Sub: Selection of Consultants for Cleaning in violation of Rules**

Dear Sir,

Transparency International Pakistan refers to the PIA Tender Notice published in Business Recorder of 18<sup>th</sup> December 2009, according to which PIA, intends to appoint consultants for making SOP for cleaning. The RFP, sent to TIP on request made by us to you, ( not available on PIA or PPRA website contradictory to PIA announcement) , does not comply with PRA Rules.

The RFP is not meeting Public Procurement Rules 2004 requirements. It appears that the Consultant is already been chosen, and this ad is an exercise to justify the award under rules.

Following are the requirements.

Public Procurement Rules, 2004 have eliminated all discretions in procurement process, and it is mandatory to provide a set of Tender Documents under Rule No. 23 & 24 to applicants, which shall include Evaluation Criteria. **PIA is not following these Rules.**

The two stage two envelope bidding method quoted by PIA is also not recommended by PPRA Rule, which states the condition for use of this method, which also confirms that this procurement does not fall under the two stage two envelope bidding method .

**Rule 37 (c)** two stage two envelope bidding method shall be used for procurement where alternative technical proposals are possible, such as certain type of machinery or equipment or manufacturing plant

**22. Submission of bids.-** (1) The bids shall be submitted in a sealed package or packages in such manner that the contents are fully enclosed and cannot be known until duly opened.

(2) A procuring agency shall specify the manner and method of submission and receipt of bids in an unambiguous and clear manner in the bidding documents.



23. **Bidding documents.**- (1) Procuring agencies shall formulate precise and unambiguous bidding documents that shall be made available to the bidders immediately

after the publication of the invitation to bid. There are many documents ( more than 10 documents ) to be included in the RFP.

**Rule No 35.** Announcement of evaluation reports.- Procuring agencies shall announce the results of bid evaluation in the form of a report giving justification for acceptance or rejection of bids at least ten days prior to the award of procurement contract.

**Rule No 47.** Public access and transparency.- As soon as a contract has been awarded the procuring agency shall make all documents related to the evaluation of the bid and award of contract public:

Transparency International Pakistan request the you to make all its procurement Transparent, and in accordance with the requirements of Public Procurement Rules 2004, and prepare Tender Documents required under Rule 23, including the evaluation criteria.

The above information is forwarded for the purpose to avoid the mis-procurement charge under Rule No 50, and to re- invite the tender , which shall be based on the procedures prescribed by Public Procurement Rules, 2004.



Syed Wajid Gilani  
Chairman,

Copy forwarded for the information of ,

1. Auditor General of Pakistan, Islamabad, with request to check PIA procurements in detail.
2. Chairman, Public Accounts Committee, National Assembly, Islamabad.
3. Chairman, NAB, Islamabad
4. Managing Director, PPRA, Islamabad.
5. Chairman, PIA

# Tender Notice

PIA intends to acquire the services of a suitably qualified consultant practitioner company in order to revise and develop Standard Operating Procedure for all aspects of Aircraft Cleaning.

Suitably qualified consultant practitioner companies must be able to demonstrate recent and extensive experience gained on the global stage, and evidence proof of recent activity (within the last 3 years) acting on behalf of recognized international airlines in Asia, Europe and the Americas. They must also be able to evidence their use of proprietary Management Information System which enable them to practice such Standard Operating Procedures at major airports around the world.

Tender proceedings will be convened on a Two Stage Two Envelope basis on 18<sup>th</sup> January 2010, at 1100 hours (PST) at the PIA P&L Building.

After Technical Evaluation the prospective companies will be required to give a demonstration of their activity.

For details of the scope of work, please visit the PIA and PPRA websites at [www.piac.com.pk](http://www.piac.com.pk) and [www.ppra.org.pk](http://www.ppra.org.pk)

For further queries, please contact:

**S. Javed Kamran**

**Director (P & L)**

Pakistan International Airlines

Head Office - Karachi Airport

Phone : 92 21 99044216

Email: [khijhpk@piac.aero](mailto:khijhpk@piac.aero)

