



TRANSPARENCY INTERNATIONAL-PAKISTAN

5-C, 2nd Floor, Khayaban-e-Ittehad, Phase VII,
Defence Housing Authority, Karachi.
Tel: (92-21)-35390408, 35390409, Fax: 35390410
E-mail: ti.pakistan@gmail.com
Website: www.transparency.org.pk

26th May 2014

Mr. Agha Jan Akhtar,
Chairman,
Port Qasim Authority,
Port Qasim,
Karachi.

**Sub: Violation of Public Procurement Rules 2004, Port Qasim Authority (PQA), Karachi's
Expression of Interest (EOI) for Establishment of Coal Terminal/(s) on BOT Basis,
Corrigendum No.2**

Dear Sir,

Transparency International Pakistan refers to TIP letters dated 3-4-2014 and 14-4-2014, highlighting unconstitutional provision in the EOI of Coal Terminals by PQA.

The PQA reply dated 28-4-2014 did not contain answers to following details, which shall have been provided to bidders;

PQA has also failed to;

- a) Specify the range in annual Tonnage of Handling Capacity of the Coal Terminal,
- b) The location of the Coal Terminal, and,
- c) How many Coal Terminal are to be awarded by PQA.

PQA has issued on 26th May 2014, corrigendum No.2 regarding Expression of Interest (EOI) for Establishment of Coal Terminal/(s) on BOT Basis. **Annex-A.**

The changes indicated by PQA is that "one or more Col Terminals", and "The submission of EOI/proposals will be accepted up to 30th June 2014 on the **first come first serve basis**".

It appears that the EOI submission date of 27-5-2014 at 1100 hours and public opening at 11.30 hours has been extended to 30-6-2014, and that there will be no public opening of EOI, and that parties will be qualified on first come first serve basis. This is not allowed.

The Public Opening of EOI/ BIDs is mandatory, so that it is known who has submitted the EOI/BID and no one can be added by procuring agency after the expiry submission time.


This is to remind PQA that Expression of Interest it is only a prequalification stage, and after the process is completed, the parties qualified under the EOI, will be issued Bidding documents including draft BOT Agreement, for submission of their Bids/proposals.

Prima facie appears that PQA is not following the principles of transparency in this project, and PQA is requested to issue another Corrigendum, for extension of the EOI submission date of 30-6-2014 at 1100 hours, and public opening at 11.30 hours.



Transparency International Pakistan is striving for across the board application of Rule of Law, which is the only way to stop corruption.

With Regards,


Sohail Muzaffar
Chairman

Copies forwarded for the information with request to take action under their mandate to:

1. Secretary to Prime Minister, Islamabad.
2. Mr. Khurshid Shah, Leader of Oposition & Chairman PAC, National Assembly, Islamabad.
3. Chairman, NAB, Islamabad.
4. Secretary, Ports & Shipping, Islamabad
5. Registrar, Supreme Court of Pakistan, Islamabad.
6. Managing Director, PPRA, Islamabad.



Gateway to National Prosperity

PORT QASIM AUTHORITY

BIN QASIM, KARACHI-75020

A Great Potential for Investment at Port Qasim EXPRESSION OF INTEREST Establishment of Coal Terminal/(s) on BOT Basis

Government of Pakistan is pursuing development of country's infrastructure development through private sector investment. Port Qasim Authority (PQA) developed seven state-of-the-art Port Terminals under Landlord Concept through Private Sector Investment. PQA intends to invite Expression of Interest from National / International Firms / Consortia for Establishment of Coal Terminal(s) on BOT basis.

2. The information / documents to be submitted shall include:

- a) Profile of Company and Associates showing financial capability of firm(s) / consortia annual turn over, financial management, technical capability, available human resources, organization, present business activities, type of registration (memoranda of association deeds) and experience of similar type of project, if any.
- b) Details of credibility / capability to undertake this type of project, its planning, construction, commissioning and management.
- c) Suggested marketing plan and strategy.
- d) Vision for making the project viable.
- e) Brief methodology for financing proposed funding arrangements (both local and foreign financing).
- f) Declaration regarding black listing / default / litigation of the firms, if any.

3. Submission of above shall enable short listing / pre-qualification of firms who shall be invited by issuing proper guidelines prepared by Consultants for submission of detailed technical and financial proposals on BOT basis.

4. Evaluation of the Expression of interest shall be carried out on weightage basis rationally as indicated in the pre-qualification documents which may be downloaded from PQA website or copy obtained from the office of Director (PSP). As such all pertinent information complete in all respects, with documentary evidence listed above must be furnished for securing minimum qualifying points. It may be noted that firms black listed in departments and / or in litigation shall not be considered.

5. Submission shall be received by 27th May, 2014 at 1100 hours and will be opened at 1130 hours on the same day. Further details may be obtained from the office of Director (Private Sector Projects), Port Qasim Authority, Bin Qasim, Karachi, Pakistan.

Telephone Nos. (92-21) 99204211-20 lines Ext.4240, Direct: 99272181, Fax:(92-21) 34730108

6. Authority reserves the right to accept or reject any or all bids/ offers without assigning any reason thereof and no claim of whatsoever nature in this regard shall be entertained.



Website: www.pqa.gov.pk Email: secretary@pqa.gov.pk

(Muhammad Saqib)
Secretary



Quality to Regional Prosperity

PORT QASIM AUTHORITY

BIN QASIM, KARACHI-75020

CORRIGENDUM #2 EXPRESSION OF INTEREST ESTABLISHMENT OF COAL TERMINALS ON BOT BASIS

1. Reference PQA advertisement dated 1st April 2014 and corrigendum dated 3rd April 2014 for establishment of Coal Terminals at Port Qasim Karachi.
2. The invited Expression of Interest are for one or more Coal Terminals at Port Qasim, Karachi.
3. The submission of EOI / Proposals will be accepted up to 30th June 2014 on first come first serve basis.
4. All other terms and conditions shall remain the same.

HID(K)2778

Website: www.pqa.gov.pk
Email: secretary@pqa.gov.pk

(MUHAMMAD SAQIB)
Secretary