



12<sup>th</sup> February 2011

Divisional Head,  
Real Estate Division,  
5<sup>th</sup> Floor, Principal office,  
State Life Building No 9,  
Dr. Ziauddin Ahmed Road, Karachi

Sub: Violation of Public Procurement Rules, 2004 Prequalification of Tenancy Consultants

Dear Sir,

The State Life Insurance Corporation notice inviting applications for Prequalification of Tenancy Consultants, published in Daily Dawn on 7 February 2011 is against the Public Procurement Rules 2004, as the set of Prequalification Document is not provided, which is a mandatory requirement. The Rules are available on PPRA website [www.ppra.gov.pk](http://www.ppra.gov.pk) and [www.transparency.org.pk](http://www.transparency.org.pk).

Public Procurement Rules, 2004 have eliminated all discretion in procurement process, and the Rule No 16 requires you to prepare a set of prequalification documents, and provide detailed evaluation criteria to applicants, which is not being given to applicants on this project. Rule is quoted below for your information;

**16. Pre-qualification process.-**

*(1) The procuring agency engaging in pre-qualification shall announce, in the pre-qualification documents, all information required for pre-qualification including instructions for preparation and submission of the pre-qualification documents, evaluation criteria, list of documentary evidence required by suppliers or contractors\* to demonstrate their respective qualifications and any other information that the procuring agency deems necessary for prequalification.*

*(2) The procuring agency shall provide a set of pre-qualification documents to any supplier or contractor, on request and subject to payment of price, if any.*

*Explanation.- For the purposes of this sub-rule price means the cost of printing and providing the documents only.*

*\* 2 (d) "contractor" means a person, consultant, firm, company or an organization who undertakes to supply goods, services or works;*

The evaluation criteria shall include a detailed criterion on how each mark will be awarded in each category, which makes these rules discretion free. Bidders must be informed how the scoring will be done for each category and what is the passing score in each category and overall score.



The above information is forwarded for the purpose of avoiding the mis-procurement charge under Rule No 50, and with request to re-advertise this prequalification notice and provide a set of prequalification documents under Rule No 16 (2).

TIP would like to quote Supreme Court Order given on 28<sup>th</sup> April 2010, in the case of award of multibillion dollar LNG contract to GDF-Suez, in which the SC has announced that it is the duty of the Court to ensure the application of Public Procurement Rules 2004.

TI Pakistan is striving to have Rule of Law in Pakistan, which is the only way to eliminate corruption and have good governance in country.

With Regards,



Syed Adil Gilani  
Chairman

Copies forwarded for the information of;

1. Chairman, Public Accounts Committee, Islamabad.
2. Auditor General Pakistan, Islamabad.
3. Registrar Supreme Court of Pakistan, Islamabad.
4. Managing Director, PPRA, Islamabad.

*B. Ghani, SOA, Koral.*



## TENANCY CONSULTANTS REQUIRED

- State Life Insurance Corporation of Pakistan is interested in hiring services of well reputed and highly professional "Tenancy Consultants" for apt utilization and renting its offices and commercial use spaces located in Karachi. Interested Consultants are required to meet the following pre-requisites / selection criteria:
- Financially and professionally well established / reputed Tenancy Consultants (Real Estate) having sound experience of at least five (5) years. The applicants should submit copies of their National Identity Card (NIC) and National Taxation Number (NTN) alongwith company profile encompassing quantum and details of business undertaken during the last five (5) years. The applicants should have a turnover of at least Rs.100 million during last three (3) years for renting of properties. Only the prequalified Tenancy Consultants shall be issued with the Terms of Reference (TOR).
- This advertisement is also available on State Life website [www.statelife.com.pk](http://www.statelife.com.pk) and Public Procurement Regulatory Authority (PPRA). Interested Consultants should apply to the State Life Insurance Corporation as per the address given below. Last date of submission of applications is February 28, 2011.
- State Life Insurance Corporation of Pakistan reserves the right to accept or reject any or all the proposals.

Divisional Head  
Real Estate Division,  
5th Floor, Principal office,  
State Life Building No. 9, Dr.  
Ziauddin Ahmed Road,  
Karachi.  
Ph: 021 - 99206168



**STATE LIFE**  
INSURANCE CORPORATION OF PAKISTAN